



Agenda Utility industry - Key Challenges Why OneStream? Rate Case Analytics **CAPEX Planning** Revenue Planning **Production & Acquisition planning** People planning Financial and Analytics reporting **Financial Consolidation** Rate Case

Utility Industry – Key Challenges

Access to Data

- Real-time access to accurate data
- Merging data from internal & external sources
- Actuals and plan data not in the same platform

Increased need For Reporting

- Ad-Hoc & Standard Reporting
- Reporting to regulatory bodies (FERC)



Rate Case Analysis

- Auditable Rate Case Filing
- Timely updates/iterations to Rate Case Budgeting

Reliance on Manual Processes

- Time spent validating instead of analyzing
- Processes lack Visibility, auditability and traceability

What If Analysis

- Difficult to remain agile to business changes
- Scalability issues in performing ad hoc analysis



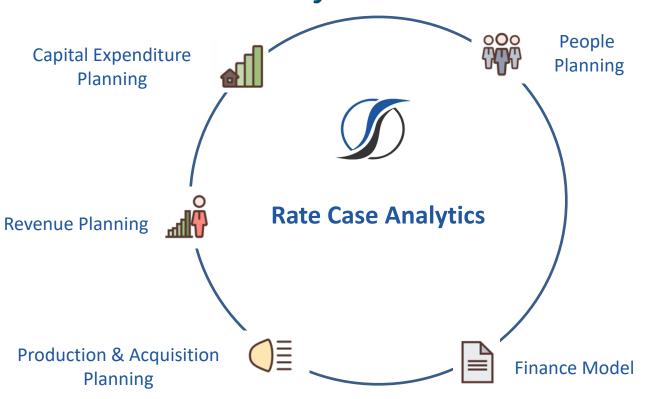
Why OneStream ?

- One unified Application: Financial consolidation, reporting, budgeting, planning, forecasting, analysis and data quality. All in the same platform.
- Relational Blending: OneStream combines Analytic, Stage, Relational, and
 Source transactional data in One Model. It provides a simple end user experience
 to collect and update detailed relational data. There is full auditability with all
 relational data naturally connected to analytic data and which is drillable.
- Extensible Dimensionality: Enables BUs to report and plan at a lower level of granularity without impacting corporate standards
- Validation Rules: Automate data loading, reconciliation and reporting. Close faster with pre-and post load validations, immediate identification of errors and quick resolution of data quality issues.
- Guided Workflows: Simplify processes and tasks, providing ease of use and allowing users to focus on data quality and results instead of system mechanics





Rate Case Analytics



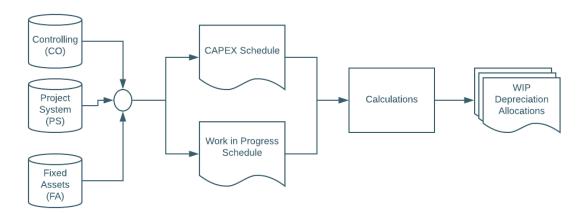
Main Features

- Multi-stage project level planning
- Automatic Capitalization of FA based on service date
- Compare Actual Vs Forecast vs Budget to analyze surplus or deficit production
- Driver Based Solution
- Perform much more complex what-if analysis to develop and defend forecasts
- Combine Operational and Financial Planning into one planning system
- Allocation Modelling



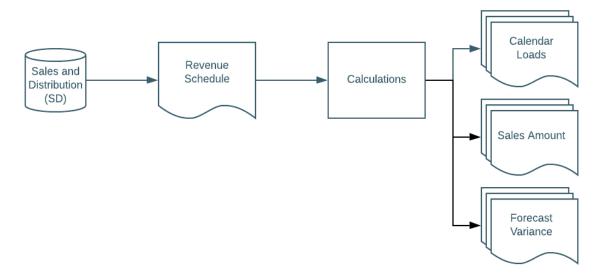
CAPEX - Planning

- Plan Asset additions and movements
- Planning at Work In progress and operational stages
- Multiple depreciation methods
- Cost Collector for Work In Progress.
- Allocate WIP cost to Fixed Assets.



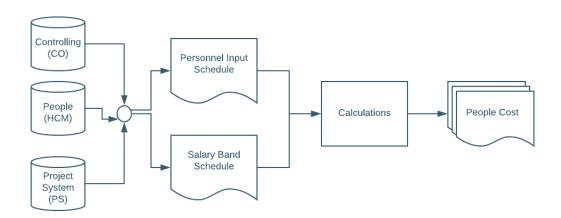
Revenue - Planning

- Meter reading schedules to convert billing dates to calendar days
- Load Forecast difference report with alerts for over or under production
- Revenue reports by segments and categories for deeper analysis
- Connection fee analysis



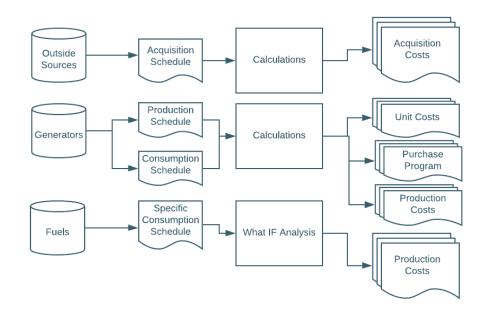
People - Planning

- People planning by position, for salary and hourly roles
- Plan Transfers, promotions, retirements and split roles
- Logic driven salary and benefit calculations
- Logic Driven headcount allocations to Capital and Operating projects



Production & Acquisition - Planning

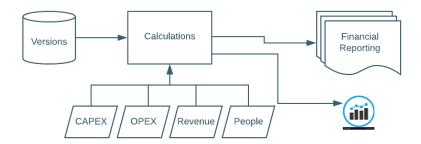
- Plan at level of generators and fuels
- In-built validation for Input Schedules
- Fuel Purchase Program plan purchases to sustain production levels
- Fuel hedge planning on the fly scenario creation
- Detailed stock, production, acquisition and unit cost reports





Financial and Analytics Reporting

- Consolidated Financial Statements Cash Flow, Balance Sheet and Income Statement
- Budget vs Actual monthly Reporting
- Dashboards to analyze KPI's
- Multi-dimensional Revenue Analysis
- FERC Chart of Accounts
- Analyze performance production by generators





Financial Consolidation

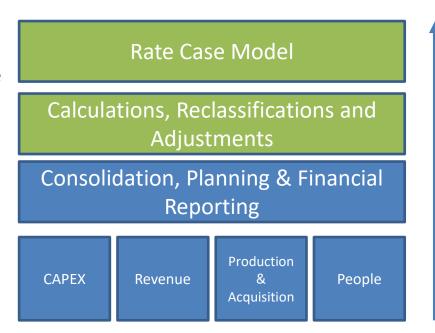
- Journal Entries
- Currency Translation
- Intercompany Matching
- Multiple Ownership methods
- Multiple Roll Up Structures





Rate Case

- Regulatory Reporting
- Federal Energy Regulatory Commission compliance
- Automatic Account Reclassification
- What if Analysis for main Utility Sector drivers
- Rate Case Calculations
- Drill down capabilities to analyze data at a lower level of granularity
- Visibility , auditability and traceability
- Get ahead of rate cases by monitoring performance metrics in real-time





Financial and Analytics Reporting (Built)

- Financial Statements Cash Flow , Balance Sheet and Income Statement
- Budget vs Actual monthly Reporting
- Dashboard to analyze KPI's
- FERC Chart of Accounts
- Consolidated Financial Statements

