

April 2019

PUBLIC



Legal disclaimer

The information in this presentation is confidential and proprietary to SAP and may not be disclosed without the permission of SAP. This presentation is not subject to your license agreement or any other service or subscription agreement with SAP. SAP has no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP's strategy and possible future developments, products, and platforms, directions, and functionality are all subject to change and may be changed by SAP at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. This document is provided without a warranty of any kind, either express or implied, including but not limited to the implied warranties of merchantability, fitness for a particular purpose, or noninfringement. This document is for informational purposes and may not be incorporated into a contract. SAP assumes no responsibility for errors or omissions in this document, except if such damages were caused by SAP's willful misconduct or gross negligence.

All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.

For all recent and planned innovations, potential data protection and privacy features include simplified deletion of personal data, reporting of personal data to an identified data subject, restricted access to personal data, masking of personal data, read access logging to special categories of personal data, change logging of personal data, and consent management mechanisms.

About SAP road maps

Companies today are planning their digital journeys – transforming business models, reengineering business processes, and reimagining work.

SAP road maps highlight innovations that may help you plan and implement your digital journey. They span products relevant to lines of business in your industry and explain how our innovations may add value to your business.

In our road maps, you can learn about our innovations along four different timelines:

- 1. Recent innovations for our products that have been launched in the past weeks or months and can already be purchased
- 2. Planned innovations for our products that are intended to be launched in the short term or midterm
- 3. Product direction, providing a long-term perspective on high-level development plans for innovations for our solutions inspired by your requirements
- 4. Product vision, providing a high-level and long-term business perspective on innovations for our products

Table of contents

Product overview

- Product overview
- Product description
- Key trends and customer needs
- Areas of future investment

Product road maps

- Recent innovations
- Planned innovations
- Product direction
- Product vision

Product overview

SAP BPC enables organizations to better strategize and plan, analyze and optimize, and close and disclose results, to increase revenue and profitability.

Model in the moment

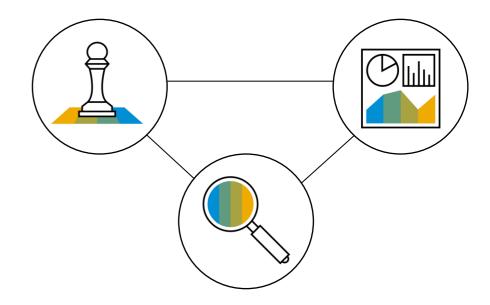
- Model future opportunities and update plans to seize new opportunities
- Collaborate in context for better alignment and accountability
- Base planning on live transactional data

Guide the business

- Gain live insight into financial and operational metrics, and simulate the impact of potential actions
- Discover what's profitable and what isn't to improve the bottom line

Continuously account

- Automate consolidation and reporting to close faster with fewer errors
- Provide real-time visibility during the period to act sooner and improve results

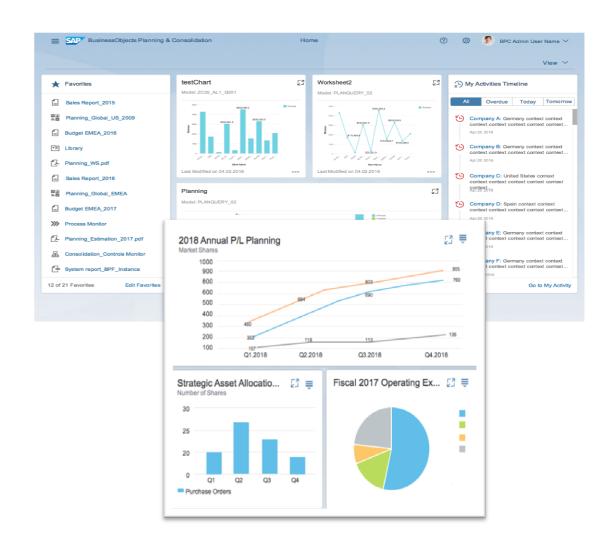


Product description



Streamline planning, forecasting, consolidation, and reporting processes in one environment:

- Increase organizational agility
 - Run multiple what-if scenarios in real time and automate calculations, allocations, and manual processes for shorter cycle times
 - Benefit from a business-owned and -managed solution
 - Leverage a best-in-class Microsoft Excel plugin
- Improve accuracy of plans and financial reporting
 - Utilize a centralized data store instead of stand-alone spreadsheets for a single version of the truth
- Plan and consolidate in a single application built for finance
 - Reduce cost of ownership with a single platform for planning and consolidation, with real-time insights from SAP S/4HANA and SAP BW/4HANA



Financial planning and consolidation

Key trends, customer needs, and value proposition

Key trends and impacts in business and technology:

- CFOs and financial managers must assume more strategic responsibilities, such as partnering with the business to facilitate and improve decision-making.
- Finance teams often relied on time-consuming tasks such as aggregating spreadsheets and integrating disparate tools from multiple vendors.
- Lengthy planning, budgeting, and closing cycles, compounded with often-inaccurate data, sometimes resulted in restatements and delayed, uninformed, and questionable decisions.
- With increasing competition and a laser focus on the customer as part of the new digital economy, the old way of doing things simply won't do.

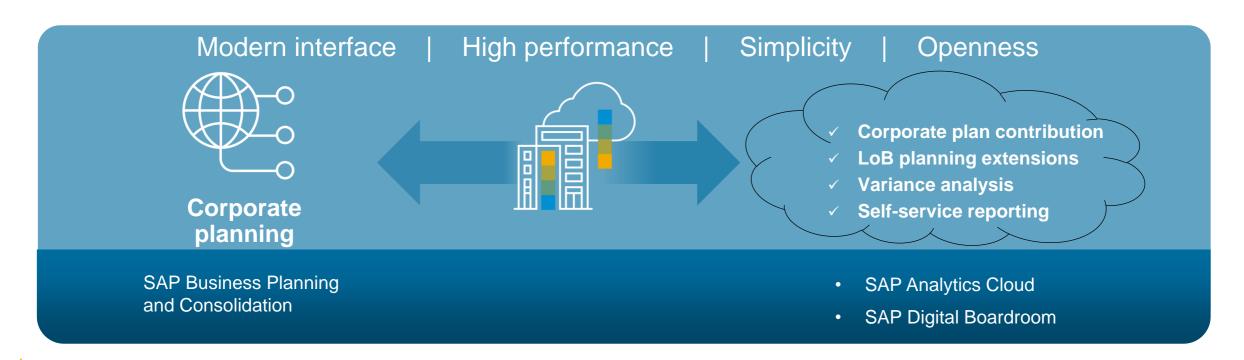
Customer needs and the value propositions of the product:

- Reduce planning and consolidation cycle times by driving efficiency with automation and standardization, resulting in more reliable, timely financial data
- Deliver more accurate plans, budgets, and forecasts due to collaboration and accountability
- Deliver faster access to information and more detailed analysis of Big Data for business users
- Provide decision-makers with reliable data on the true profitability of products and customers
- Increase confidence in financial reports with high transparency and a detailed audit trail
- Allow finance teams to analyze the reasons for the numbers rather than just reporting them

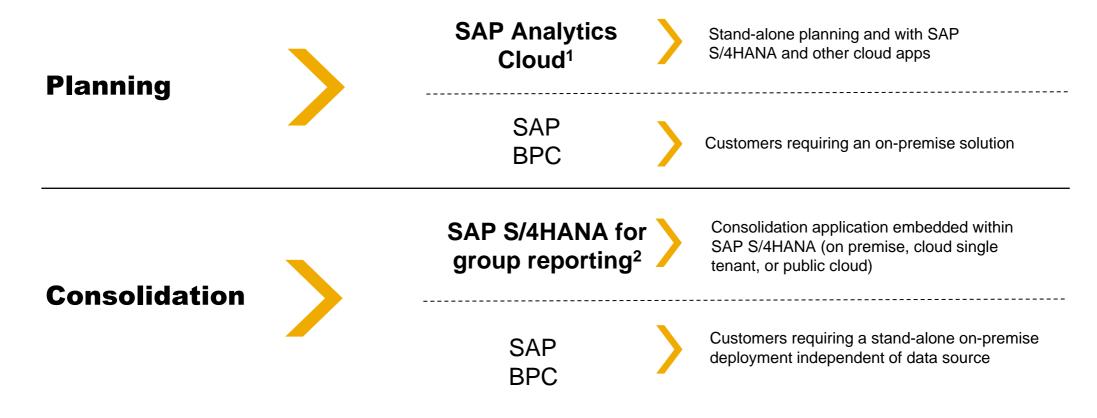
Areas of future investment

Hybrid planning through integration with SAP Analytics Cloud

- Provide continuous innovation for SAP BPC customers through integration with SAP Analytics Cloud
- Offer modern Web-based reporting, visualization, collaboration, contribution, and predictive capabilities in the cloud
- Combine the best of our highly mature and proven SAP BPC solution with leading-edge cloud-based capabilities



Direction update



- 1. SAP's primary strategic solution for planning moving forward is SAP Analytics Cloud. SAP BPC for SAP S/4HANA can still be used for real-time planning on SAP S/4HANA on premise, and SAP BPC, version for SAP BW/4HANA, is recommended for stand-alone on-premise deployments.
- 2. SAP S/4HANA for group reporting is SAP's strategic consolidation solution moving forward, in particular for customers implementing SAP S/4HANA irrespective of deployment option (cloud or on premise) as well as for customers looking for a public cloud stand-alone offering. Group reporting can be used independently from operational accounting or other ERP functions in SAP S/4HANA if desired.

SAP Business Planning and Consolidation, versions for SAP NetWeaver (including for SAP S/4HANA) and SAP BW/4HANA

Product road map overview – Key innovations

Recent innovations

Technical

- Conversion support: SAP BPC on SAP NetWeaver to SAP BPC 11.0 on SAP BW/4HANA
- Performance optimization with SAP BPC embedded consolidations (SAP S/4HANA)

Usability

- Dimension maintenance and BPF enhancements
- New comment functionality for embedded model with AO integration
- Master data planning enhancements for embedded model
- SAP Analysis for Microsoft Office enhancements including file upload support, enhanced SAPGetData, and query catalog search

Compliance

GDPR compliance

2019 - Planned innovations¹

Platform support

- Support for SAP BW/4HANA 2.0 and extended maintenance with SAP BPC 11.1
- Maintain compatibility with current tools and platforms

Functionality (embedded model)

- Support of planning functions in BW modelling tools
- Planning on standard such as aDSO
- Neglect data slices setting for planning sequences
- Trigger process chain through new planning function type
- Improved support for key figures of type INT8 and FLOAT in PAK
- Support ATRV on SAP HANA view
- Support FOX with zero records
- Improvements for data slice exit based on BRF+

Functionality

 Incremental enhancements based on customer feedback

Usability enhancements

Legal compliance

1. This is the current state of planning and may be changed by SAP at any time without notice.

2020 - Product direction¹

Continued delivery of complementary and new innovation through integration with SAP Analytics Cloud

Maintain enhancements in underlying platforms to drive continuous improvements

2021 - Product vision¹

Continued delivery of complementary and new innovation through integration with SAP Analytics Cloud

Maintain enhancements in underlying platforms to drive continuous improvements

SAP Business Planning and Consolidation, versions for SAP NetWeaver (including for SAP S/4HANA) and SAP BW/4HANA

Product road map overview – Key innovations

Recent innovations

SAP Analytics Cloud integration

- Integration between SAP BPC embedded and SAP Analytics Cloud models
- Fiscal year alignment with SAP BPC model
- Data integration with SAP BPC standard based on the modern data integration technology of SAP Analytics Cloud
- SAP Fiori UX theme alignment between SAP BPC and SAP Analytics Cloud

2019 - Planned innovations¹

SAP Analytics Cloud integration

- Bidirectional data transformation for standard models
- SSO authentication between SAP BPC and SAP Analytics Cloud
- Scapability improvements
- Enhanced integration with SAP BPC embedded including triggering of planning sequences and support for comments

Unified user experience between SAP Analytics Cloud and SAP BPC

- Seamless planning process integration harmonizing the business user experience across cloud and on-premise
- Leverage smart data analysis capabilities on SAP BPC data across the entire data flow

2020 - Product direction¹

Continued delivery of complementary and new innovation through integration with SAP Analytics Cloud

Maintain enhancements in underlying platforms to drive continuous improvements

2021 - Product vision¹

Continued delivery of complementary and new innovation through integration with SAP Analytics Cloud

Maintain enhancements in underlying platforms to drive continuous improvements

^{1.} This is the current state of planning and may be changed by SAP at any time without notice.

SAP Business Planning and Consolidation, version for the Microsoft platform

Product road map overview – Key innovations

Recent innovations

Technical

Technical

- Maintain compatibility with current tools and platforms (such as Office 365 and SQL Server 20XX, Windows Server 20XX)
- NET centralize on one version.

Functional

 Other incremental enhancements based on customer feedback Maintain compatibility with current tools and platforms (such as Office 365 and SQL Server 20XX, Windows Server 20XX)

2019 - Planned innovations¹

NET centralize on one version

Functional

 Other incremental enhancements based on customer feedback 2020 - Product direction¹

Maintain compatibility with current tools and platforms (such as Office 365 and SQL Server 20XX, Windows Server 20XX)

Functional

Technical

 Other incremental enhancements based on customer feedback 2021 - Product vision

Technical

 Maintain compatibility with current tools and platforms (such as Office 365 and SQL Server 20XX, Windows Server 20XX)

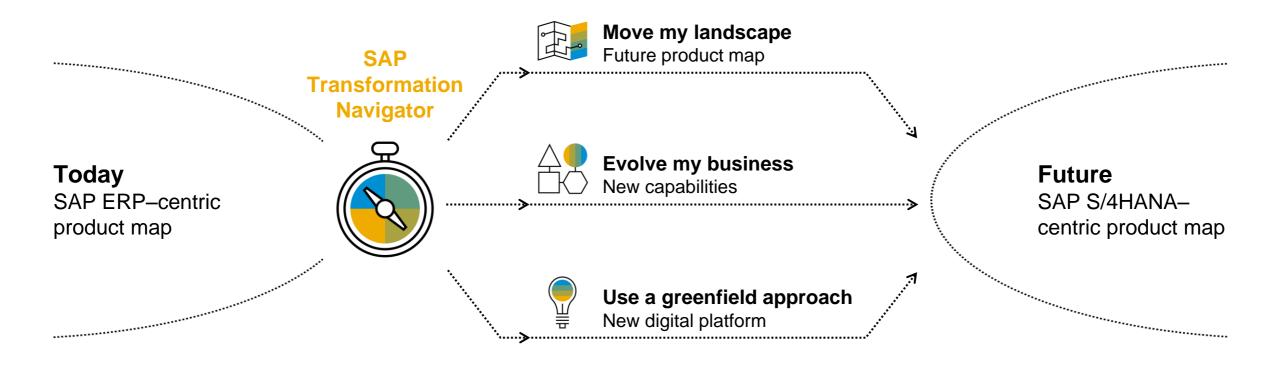
Functional

 Other incremental enhancements based on customer feedback

^{1.} This is the current state of planning and may be changed by SAP at any time without notice.

SAP Transformation Navigator

Supporting your digital transformation



SAP Transformation Navigator provides you with clear guidance to chart the Intelligent Enterprise:

- Based on your currently used products, this free self-service produces an individualized report highlighting business value, detailing integration to SAP S/4HANA and other cloud products, and explaining transformation services and license information.
- With the new time-slider feature, you can even identify the best point in time to engage in your journey to becoming an intelligent enterprise.
- Discover the tool and your transformation path at https://support.sap.com/stn.

Learn more

SAP customers and partners

- SAP Road Maps
- SAP Community
- ► <u>IT Planning Resources</u>
- Innovation Discovery
- SAP Transformation Navigator
- SAP User Groups
- Enterprise Performance Management
 Solutions from SAP
- SAP Analytics Cloud
- SAP Digital Boardroom



Thank you.



Follow us









www.sap.com/contactsap

Studio SAP | 61607enUS (19/04)

© 2019 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

See www.sap.com/copyright for additional trademark information and notices.

